

# CONCORD WINES

**The Specialist**

**Discovering a world of wine.**

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## **Retail Price List 2012**



About Concord Wines

Since 1997 Concord Wines has been the professional wine merchant with over 2,000 international wines to offer. Our wines are only truly sold when they are consumed. We therefore place great emphasis on helping our customers to communicate the fine quality and excellent value of our wines to their friends.

Through the support of our affiliate Concord Institute of Wines, we serve to educate for the new generation of wine drinkers and teach the appreciation and tasting of wines. Blessed that a new service is now possible on the consultation of quality wine investment, enabled by the expert Concord Collector, we are now able to help you as an investor of quality wines as to appreciate the potential returns and to develop your taste and understanding of some of the world's finest wines.



Portfolio:

Bordeaux

Chateau Lamothe Cissac (Haut Medoc, France), Chateau Patache d'Aux (Medoc, France), Chateau Grand Corbin (St. Emilion, GCC, France), Chateau Cadet Bon (St. Emilion Grand Cru Classe), Chateau Vieux Moulin du Cadet (St. Emilion Grand Cru), Chateau Le Loup (St. Emilion Grand Cru), Galus (St. Emilion Grand Cru), Chateau de Roques (St. Emilion and Satellites, France), Chateau Bertinerie (Cotes, France), Chai de Bordes (Bordeaux, France), Terroir de Courreges (Pauillac, France), Chateau de Terrefort Quancard (Bordeaux Superieur, France), Domaine Moltes (Pfaffenheim, Alsace), Philippe Gonet (Mesnil sur Oger, Champagne).

Burgundy

Domaine Manuel Olivier (Burgundy Nuits St. Georges, France), Domaine Henri de Villamont (Burgundy Cotes de Beaune, France), Burgundy Cru (Jadot, Dugat-P, Claude Dugat-La Gibryotte, Sauzet, Groffer, Lafont, Gouges, Meo Camuzet, Roty, Ponsot, Michelot, Leclercs, Alain Corsia).

Australia

De Bortoli (Various, Australia), Rosenvale (Barossa Valley), Deviation Road (Adelaide and MacLaren, Australia), Aramis (McLaren Vale, South Australia), St. Mary's (Coonawarra, Australia)

New Zealand

Bladen (Marborough, New Zealand), 3 Tales (Marborough, New Zealand).

Chile

Vina Casa Marin (San Anonio, Chile), Vina Altair (Rapel Valley, Chile), Vina Sideral (Rapel Valley).

Italy

*Rocche Costamagna (Piemonte-La Mora), Marchesi Alfieri (San Martino Alfieri), Icardi (Piemonte-Castiglione), Sangervasioio (Tuscany), Casa Emma (Tuscany), Il Molino di Grace (Panzano in Chianti), La Stoppa (Emilia Romagna), La Selvatica (Spumante d'Asti, Italy), Alcesti (Sicily).*

Austria

*Sepp-Moser (Kremstal and Neusiedlersee)*

USA

L'Aventure (Paso Robles), Cobblestone Vineyards, Kokomo Winery, Mantra Winery, Priest Ranch Wines, Highflyer

Portugal

Chryseia (Duro)

Germany

Weingut Dr. Hermanns (Mosel), Vineyards Erdener Pralat, Erdener Treppchen and the Urziger Wurzgarten

Spain

Anta Banderas, Palacio de Villachia, Marques de Luz Crianza

South Africa

Anwilka (Stellenbosh)

*Legend: new imports are italicized with details to be added in the next editions.*

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**Pfaffenheim, Alsace**  
**Domaine Moltes**

Antoine Moltes & Son estate is located in the small traditional and homing village of Pfaffenheim right in the middle of the best Alsatian vineyards between the two famous romantic cities of Colmar and Guebwiller, France. The estate produces the famous Alsatian quality wines out of seven traditional grape varieties since 1925. The 12 hectares size cultivated vineyard extends over three villages right at the sunny foothills of the Vosges mountains. Their delicate and tasty wines have that well known tang of the soil resulting of an ancestral carried on know-how over three generations combined to a rigorous plant selection, and a meticulous breeding processing for each vintage respecting its specific character.



Wine	Classification	Vintage	Case Price	Regular Price
1 Crémant d'Alsace	AOC	NV	HK\$ 158	HK\$ 185
2 Pinot Blanc Réserve	AOC	2010	HK\$ 130	HK\$ 153
3 Riesling Réserve	AOC	2010	HK\$ 130	HK\$ 153
4 Muscat d'Alsace Réserve	AOC	2011	HK\$ 130	HK\$ 153
5 Pinot Gris Réserve	AOC	2010	HK\$ 168	HK\$ 198
6 Gewurztraminer Réserve	AOC	2010	HK\$ 168	HK\$ 198
7 Pinot Gris Grand Cru Steinert Guide Hachette 2008	Grand Cru	2010	HK\$ 248	HK\$ 292
8 Gewurztraminer Grand Cru 2010	Grand Cru	2010	HK\$ 258	HK\$ 304
9 Gewurztraminer Sélections de Grains Nobles 500ml	Grand Cru	2007	HK\$ 458	HK\$ 538

**Mendoza, Argentina**

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**Nieto Senetiner**

The history of Bodegas Nieto Senetiner dates back to 1888, when Italian immigrants started up the winery at Carrodilla, Luján de Cuyo, province of Mendoza. The company is managed by different families during the first decades of the past century. These families gave the company the architectural style of the Italian countries that still remains today. Bodegas Nieto Senetiner, from its very beginning, was a pioneer in innovating viticultural processes and activities.



At present it is furnished with leading technology to elaborate high quality wines, which as not modified neither the founding spirit nor the craftsmanship of its products.

Wine	Vintage	Case Price	Regular Price
1 Reserve Nieto Cabernet Shiraz	2008	HK\$ 78	HK\$ 92
2 Reserve Nieto Malbec	2008	HK\$ 78	HK\$ 92
3 Don Nicanor Blend Cabernet, Malbec and Merlot	2007	No Stock	No Stock

**New South Wales, Yarra Valley, Hunter Valley, Australia****De Bortoli**

De Bortoli Wines is an exciting, innovative family owned wine company. The winemaking team is overseen by third generation winemaker Darren De Bortoli and his brother-in-law Steve Webber who is married to Leanne De Bortoli. The dynamic duo has been responsible for many winemaking innovations and developments. Darren De Bortoli is the creator of the world acclaimed Noble One. Steve Webber established the Yarra Valley winery, the King Valley vineyards and oversees the Hunter Valley winery and vineyards.

The winemaking philosophy is that great wine begins in the vineyard and that the winemaker should use minimal handling and interference in the winery. Wine should have a sense of regionality and be an expression of the soil in which it is grown. Our winemakers strive to create wines that they find interesting and exciting - wines that may be quirky or unusual but wines that above all have provenance and a sense of place.

De Bortoli has wineries in diverse wine growing regions, each with its own regional style, as well as vineyards in the King Valley. The Bilbul winery produces the acclaimed Noble One, world class fortified wines and premium varietal and sparkling wines. The relatively cool climate Yarra Valley is known for the classic varieties Chardonnay, Pinot Noir, Cabernet Sauvignon, Shiraz, Sauvignon, Riesling and Viognier. The Yarra Valley winery also boasts an award winning restaurant and a cheese maturation room. The Hunter Valley is famous for its distinctive Semillon and Shiraz styles which have character, personality and the ability to age gracefully. The King Valley is rapidly developing a reputation for its Mediterranean varietal wines including Sangiovese, Tempranillo and Pinot Grigio.

**Willowglen Range**

Wine	Vintage	Case Price	Regular Price
1 Willowglen Semillon Chardonnay	2010	HK\$ 68	HK\$ 80
2 Willowglen Riesling	2010	HK\$ 68	HK\$ 80
3 Willowglen Shiraz Cabernet	2010	HK\$ 68	HK\$ 80
4 Willowglen Sparkling	NV	HK\$ 68	HK\$ 80
5 Willowglen Chardonnay	2011	HK\$ 68	HK\$ 80
6 Willowglen Semillon Sauvignon Blanc	2011	HK\$ 68	HK\$ 80
7 Willowglen Cabernet Merlot	2009	HK\$ 68	HK\$ 80

**Lormier Range**

The pioneering spirit of a local character is our inspiration for De Bortoli's Lormier range. Respect for the land, gentle fruit handling and considered winemaking are little things that give detail and varietal purity to these well crafted wines.

Wine	Vintage	Case Price	Regular Price
1 Lorimer Chardonnay Pinot Noir Sparkling	NV	HK\$ 125	HK\$ 147
2 Lorimer Chardonnay	2011	HK\$ 75	HK\$ 88
3 Lorimer Semillon Sauvignon Blanc	2011	HK\$ 75	HK\$ 88
4 Lorimer Cabernet Merlot	2009	HK\$ 85	HK\$ 100
5 Lorimer Shiraz	2009	HK\$ 85	HK\$ 100

**Emeri**

Delight in the fresh sparkling flavours of the new Emeri range from De Bortoli and transform the everyday into a truly unexpected moment. One sip makes life so very Emeri.

Wine	Vintage	Case Price	Regular Price
1 Emeri Moscato	NV	HK\$ 125	HK\$ 147
2 Emeri Pink Moscato	NV	HK\$ 125	HK\$ 147
3 Emeri Sparkling Shiraz	NV	HK\$ 125	HK\$ 147

**Yarra Valley Reserve Release**

Yarra Valley Reserve Release wines are sourced from the De Bortoli family vineyards at Dixon's Creek in the cool-climate Yarra Valley. The mature, low yielding vines deliver exceptional quality fruit to the winery. This is preserved during winemaking with gentle, low intervention techniques to produce wine with varietal detail and purity. The idea is to create wine with a 'sense of place'.

Wine	Vintage	Case Price	Regular Price	
1 Yarra Valley Chardonnay	RP 91	2011	HK\$ 380	HK\$ 447
2 Yarra Valley Pinot Noir	RP 91	2010	HK\$ 398	HK\$ 468
4 Yarra Valley Syrah	RP 93	2010	HK\$ 398	HK\$ 468
5 Yarra Valley Riesling		2010	HK\$ 380	HK\$ 447
6 Yarra Valley Sauvignon Blanc	RP 94	2010	HK\$ 380	HK\$ 447
7 Yarra Valley Reserve Release Riesling		2010	HK\$ 380	HK\$ 447





### Melba Reserve

First released in 1996, this Cabernet Sauvignon predominant blend was named in honour of Dame Nellie Melba the world famous Opera diva, who for many years resided in the Yarra Valley.

Only the very best parcels of Yarra Valley fruit are chosen for this label. Components for the blend are selected during ferment and complete their maturation in French oak barriques. A rigorous selection process from the best of these barriques ensures a small parcel of truly outstanding wine.

*Since its release Melba has been awarded 2 Trophies, 9 Gold & 25 Silver Medals.*

1 Melba Lucia	2006	No Stock	No Stock		
2 Melba Reserve	2006/ 07	HK\$	450	HK\$	529

### Premium Fortified Wines

De Bortoli Wines has an extensive collection of very old fortified wine stocks maturing in barrel. The winemakers draw on these stocks to blend Old Boys Tawny (average age 21 years), 8 Year Old Tawny, Show Liqueur Muscat and the unique Black Noble.

Black Noble is made from botrytised Semillon that is fortified and aged in old oak barrels in a solera system. Created by Darren De Bortoli, it was inspired by a 1930s wine made by Vittorio De Bortoli. The original base wine for Black Noble came from some 1972 material made by Deen De Bortoli in an early attempt to make a Noble One style.

Black Noble is extraordinarily complex, richly textured and luscious finishing with length and balance.

4 21 year Old Boys Very Old Tawny Port	NV	HK\$	285	HK\$	335
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### Noble One

Created by Darren De Bortoli in 1982, for more than 20 years, Noble One has been regarded as Australia's benchmark dessert wine. Darren, a fan of French Sauternes recognised the potential to make a dessert wine from grapes affected by botrytis cinerea or 'Noble Rot' in the Riverina, where the family wine company is based. The wine created a sensation when it was released and has become one of world's most highly awarded and sought after wines.

1 Noble one Botrytis Semillon 375ml	2006/ 07	HK\$	202	HK\$	238
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**McLaren Vale, South Australia**  
**Aramis Winery**



David Mills has grown up in vineyards, he is third generation McLaren Vale and is a genuine expert in the field of viticulture. Experience has been gained in Langhorne Creek and McLaren Vale. David has been involved in the establishment of vineyards from the very beginning. His knowledge of the vineyard is paramount, with meticulous management and his tireless commitment provides the ultimate production of fruit of the highest standard.

Constant management of soil moisture and disease control is practiced. Controlled watering is the preferred method of watering at Aramis Vineyards. David monitors disease on a day to day basis, whether it be spraying for protection against botrytis one day to checking for bugs the next. Disease control is paramount to the vineyards overall health. The yield of the vineyard is determined mainly by the method and know how of pruning. The best way to prune a vineyard is by hand, ARAMIS will only do what is best for the vineyard. Up until there 3rd year the grapes were picked by hand, this is for the preservation of the vine. Once strong enough the grapes are picked with a harvester.

Wine	Vintage	Case Price	Regular Price
1 Aramis Black Label Shiraz	2008	No Stock	No Stock
2 Aramis Black Label Cabernet Sauvignon	2008	No Stock	No Stock
3 Aramis The Governor Syrah	2008	No Stock	No Stock

**Barossa Valley, Southern Australia**  
**Rosenvale Winery**



Rosenvale Wines is a family-owned business that markets the wine made from grapes grown by the Rosenzweig Family Vineyards in the Barossa Valley. With 40 years experience in the wine industry, the family owns and manages over 200 acres of vineyard land in the Barossa area. The Rosenzweig Family Vineyards are a Quality Assured grape-growing company that specializes in the production of super premium fruit. The majority of the fruit produced is sold to other winemakers, but the family retains a small amount of selected fruit to produce their very personal 'Rosenvale Wines'

Wine	Vintage	Case Price	Regular Price
1 Rosenvale Chardonnay	2010	No Stock	No Stock
2 Rosenvale Semillon	2010	No Stock	No Stock
3 Rosenvale Grenache	2005	No Stock	No Stock
4 Rosenvale Cabernet Sauvignon Reserve	2005	HK\$ 268	HK\$ 315
5 Rosenvale Shiraz Reserve	2005	HK\$ 268	HK\$ 315

## Adelaide Hills, Southern Australia

### Deviation Road Winery



Deviation Road winery was created by Hamish Laurie using the fruit from the Lenswood family vineyards that used to go into Hillstowe's wines. In 2000 Kate joined him and the pair have been making the wine together ever since.

Kate obtained her winemaking degree from the Lycee Viticole d'Avize, in Champagne France in 1997. The next 4 vintages saw her working with her father, Syd, at Stone Bridge in another cool climate Manjimup, WA. Here she specialized in producing premium, bottle fermented and aged sparkling. The first Deviation Road Sparkling will be released in a couple of years, and she is now also focusing on mastering Pinot Gris.

Hamish continues a five-generation family tradition, started by his great great grandmother, Mary Laurie, who was South Australia's first female winemaker. Hamish joined his father, Dr Chris Laurie in 1992 to help build the family's Hillstowe Winery into a significant Adelaide Hills label, where he worked for 8 years until it was sold in 2000. Prior to that he worked in wine sales and export for Negociants Australia, which gave him many important insights into the domestic and overseas wine markets.

Wine	Vintage	Case Price	Regular Price
1 Deviation Road Chardonnay	2010	No Stock	No Stock
2 Deviation Road Shiraz	2010	No Stock	No Stock
3 Deviation Road Reserve Chardonnay	2010	No Stock	No Stock
4 Deviation Road Reserve Shiraz	2010	No Stock	No Stock

## Penola, South Australia

### St. Mary's Wines



Just 15km west of the township of Penola is the family-owned business of St. Mary's Vineyard. Run by Barry Mulligan and his wife Glenya, with management and winemaking help from sons Ian and Robin, it has been owned by the Mulligan family since 1937. In 1986, St. Mary's was planted to Cabernet Sauvignon, Shiraz, Chardonnay, and Riesling, with an area of Merlot and Petit Verdot grapevines established at a later stage. Because it possesses the classic "terra rossa" soil, St. Mary's produces the prototype Coonawarra style – with one huge catch. Its pricing is significantly less than many of its neighbors to the east. Very few Coonawarra designated wineries can produce this quality at this price.

This extreme southeastern section of South Australia, referred to as the Limestone Coast, is truly one of Australia's viticulture gems. Within the overall Limestone Coast zone is the world famous Coonawarra area and Penola regions. Lying almost midway between Adelaide and Melbourne, it is an extremely isolated area in a country based on isolation. It is defined by its unique geology and geography and has a distinctive personality that comes over into its wines.

Wine	Vintage	Case Price	Regular Price
1 St. Mary's House Block Cab Sauvignon	2008	HK\$ 198	HK\$ 233
2 St. Mary's Mulligan's Cab Sauvignon	2006	No Stock	No Stock
3 St. Mary's Carillon Cab Marlot	2008	No Stock	No Stock

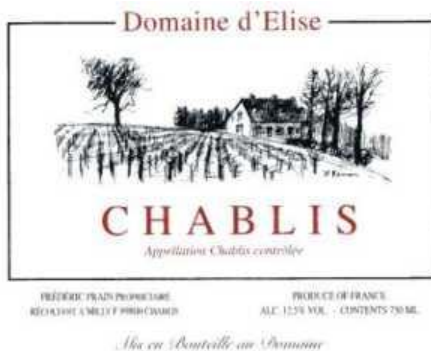
**Milly, Chablis**  
**Domaine d'Elise**

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Established in 1970, the Domaine d'Elise is located just outside the town of Chablis in the commune of Milly. It was purchased by the current owner Frédéric Prain in 1982. The domaine's vineyard is situated directly above the south/southeastern facing Premier Cru Côte de Lechet vineyard. It is unusual in that its entire 13 hectares are in one parcel. Interestingly, the appellation laws have divided the vineyard into two equal plots of Chablis Villages and Petit Chablis. The soils are quite poor with an abundance of surface stones, particularly on the top of the hill. A great deal of pruning is done throughout the growing season in order to limit yields to 45/50 hl per ha. Harvesting is done as late as

M. Prain allows the must to settle before fermentation (débouillage) which is done in stainless steel lined cement vats that are temperature controlled. Both wines go through a malolactic fermentation and then are matured on their lees; the Petit Chablis for seven months and the Chablis for 10 months. M. Prain selects the best vats to bottle under his own label and sells 50% of his production "en vrac" to negociants. His wine is fined before being bottled.

Wine	Classification	Vintage	Case Price	Regular Price
1 Chablis	AOC	2010	HK\$ 148	HK\$ 174
2 Chablis Premier Cru	1er Grand	2010	HK\$ 198	HK\$ 233



**Mesnil sur Oger, Champagne**  
**Philippe Gonet**

Pierre Gonet and Chantal Brégeon-Gonet has joined the board of the house in 2001 next to Denise Gonet. They are the 7th generation to continue the tradition and the passion of the family. Pierre Gonet is in charge of the vineyards and the wines. He works with the « culture raisonnée », methods which take care of the environment. Chantal Brégeon-Gonet is in charge of the sales and travel all over the world to promote this fabulous wine. 150 000 bottles is the annual production of the 19 hectares.



Wine	Classification	Vintage	Case Price	Regular Price
1 Réserve Brut	AOC	NV	HK\$ 275	HK\$ 324
2 Réserve Brut Magnum	AOC	NV	No Stock	No Stock
(60% Pinot Noir, 10% Pinot Meunier, 30% Chardonnay) * Guide Hachette des Vins 2008, Bronze Medal at Concours des Grands Vins de France de Mâcon 2007, Guide Gilbert & Gaillard 2007, Guide Gault Millau 2007.				
3 Rosé Brut	AOC	NV	HK\$ 348	HK\$ 409
4 Rosé Brut Magnum	AOC	NV	No Stock	No Stock
(80% Pinot Noir et 20% Chardonnay) Guide des Meilleurs Vins à Petits Prix 2006, Magazine Tasted – The Taste of the world – Hiver 2006-2007.				
5 Blanc de Blancs Brut 375ml	AOC	NV	No Stock	No Stock
6 Blanc de Blancs Brut	AOC	NV	No Stock	No Stock
7 Blanc de Blancs Brut Jeroboam	AOC	NV	No Stock	No Stock
(100% Chardonnay) * Guide Hachette des Vins 2008, Guide Gilbert & Gaillard 2007, Guide Gault Millau 2007, Guide Féminin 2006/2007.				
8 ROY SOLEIL Blanc de Blancs Brut	Grand Cru	NV	HK\$ 400	HK\$ 471
9 ROY SOLEIL Blanc de Blancs Brut Magnum	Grand Cru	NV	No Stock	No Stock
(100% chardonnay, aged in oak) Silver Medal at Japan Wine Challenge 2007, Bronze Medal at Decanter World Wine Awards 2007, Silver Medal at Vinalies Internationales 2007, Guide Gilbert & Gaillard 2007, Guide Hachette 2007**.				
10 Blanc de Blancs Brut	Grand Cru	NV	No Stock	No Stock
Silver Medal at The Internationale Wine and Spirit Competition 2007, Bronze Medal at Japan Wine Challenge 2006				
11 Belemnita Blanc de Blancs	Grand Cru	2004	HK\$ 1,080	HK\$ 1,271
12 Champagne Blanc de Blancs 3210	AOC	NV	HK\$ 350	HK\$ 412

## Rapel and Cachapoal, Chile

### Altair Winery

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St. Emilion Grand Cru Chateau Dassault, Chilean wine giant San Pedro and consultant Pascal Chatonnet are set to release their new Chilean wine.

Both Sideral and Altair, the fruit of the joint venture between the Dassault family, aeroplane-makers and owners of Ch. Dassault in St. Emilion and Chilean winemakers San Pedro, are excellent and has great aging potential. They have been excellent examples of Chile's reaction to great classic Bordeaux wine.

Wine		Vintage	Case Price	Regular Price
1 Sideral, Rapel Valley	RP 90	2006	HK\$ 198	HK\$ 233

Sideral is a wine rich and powerful with gorgeous garnet red notes. The nose is almost immediately ready, open and warm, with smokey notes and hints of hot spices that blend into a complex varietal composition including Carmenera and Cabernet Franc. Its heart incorporates fruit from both Maipo and Colchagua Valleys lending it a complexity that places it with the best Chile's premium wines. Whilst drinkable today, Sideral has the potential for several years of bottle-ageing.

2 Altair, Cachapoal Valley	RP 94	2005	HK\$ 420	HK\$ 494
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Altair is a wine of exceptional character. Its broad shoulders are made up principally of the Cabernet from the steep surrounding hillsides with small proportions of Merlot for balance and Carmenera for a rustic touch of Chilean heritage. Its aroma is captivating, its color is deep and intense, and it packs powerful concentration, elegant structure, heaps of red fruits and hints of toasted pine, cedar and tobacco. Altair is wine of tremendous finesse whose elegance tames its brute force and then lingers through a long silky finish.

**ALTAIR**  
VINEYARDS & WINERY

**St. Antonio, Chile**  
**Vina Casa Marin**



Vina Casa Marín is a family-owned winery located in the San Antonio appellation, only 4 kms. From the coast. It is currently Chile's closest vineyard to the Pacific Ocean.

It was founded in the year 2000 by Maria Luz Marín, winemaker and entrepreneur, whose goal of providing innovation to the local wine industry is being accomplished by her focus on premium wines which are a reality with the new "terroir."

It has been described as one of the "most daring and innovative" vineyards in the country. Surrounded by the steep hills of the Chilean coastal mountains, the unique microclimate and wide variety of soils found here give birth to a "terroir" recently discovered for the viticulture of fine wines. The first 25 hectares were planted with Pinot Noir, Sauvignon Blanc, Sauvignon Gris, Gewürztraminer, and Riesling.

Chilean and British winemakers comprise a dedicated team who have contributed their know-how to the production of truly outstanding wines. (read less)

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It has been described as one of the "most daring and innovative" vineyards in the... (read more)Mission:Our challenge is to keep improving our quality, defining a style that reflects the characteristics of Lo Abarca Valley's terroir.

Wine	Vintage	Case Price	Regular Price
1 Pinot Noir Lo Abarca Hills	2006	HK\$ 320	HK\$ 376
2 Pinot Noir Litoral	2007	HK\$ 320	HK\$ 376
3 Sauvignon Blanc Laurel	2009	No Stock	No Stock
4 Sauvignon Blanc Cipreses	2009	HK\$ 178	HK\$ 209



**Premieres Cotes de Blaye, Bordeaux**



"Great unclassified growth of Premieres Cotes de Blaye" - R.Parker

Chateau Bertinerie has remained in the same family for almost two centuries. The renovation of the estate, first begun when Daniel Bantegnies took over in 1961, is today pursued by his two sons, Eric and Frantz, who are both qualified viticulturalists and oenologists. The reoen of this wine estate has been achieved through a successful blend of innovation, tradition and experience.

**Bertinerie**

The typical characteristics of the Premieres Cotes de Blaye and the typicity of the Sauvignon Blanc and Merlot varieties are to be found in the Chateau Bertinerie White, claret and red.

Coming from 15 to 30 year old vines, these blends are the perfect reflection of the qualities of the "Cotes" wines of the Bordeaux area. Between "Grands Cru" and more modest appellations, these blends show a particular authenticity.

Wine	Vintage	Case Price	Regular Price
1 Bertinerie Blanc	2010	HK\$ 118	HK\$ 139
2 Bertinerie Rouge	2008	HK\$ 118	HK\$ 139

**Bertinerie Cru Reserve**

The white and red chateau Bertinerie Cru Reserve are made from old vines of 30 to 50 years with yields of under 50 hectolitres per hectare. Each wine is the result of a selection of terroir, grapes and blends of high organoleptic qualities. The white and red are:

Wine	Vintage	Case Price	Regular Price
1 Bertinerie Cru Reserve Blanc	2009	HK\$ 180	HK\$ 212
2 Bertinerie Cru Reserve Rouge	2008	HK\$ 180	HK\$ 212



## Listrac, Brands

This large domain, divided among forests, pasturage for cattle, and vines, has been in the same family for several generations (since 1810). The name Cap Léon Veyrin comes from two sources: the local place name Cap Léon - "lou cap" in the original gascon dialect- signifying the head or summit, the highest point in the area, to which was added the name of one of the vineyard parcels, Veyrin. A part of this vineyard is planted in clay and limestone soil (Cap Lé on), while the rest draws its character from gravelly marl. Great efforts are taken with the growth and care of the vines as well as with the winemaking itself. In order to respect the careful matching of terrain and grape variety and to preserve the grapes' great potential quality, manual harvesting is done whenever possible and as weather conditions permit. A long fermentation followed by maturation in barrels, of which one-fifth are new each year, encourage the development of a quality wine with an extraordinary ageing potential. The entire harvest is bottled, none is sold in bulk.



Ch. Julien gives a classic style of Haut Medoc; Ch. Bibian one of the best-valued; Chateau Cap Leon Veyrin the most powerful.

Wine	Classification	Vintage	Case Price	Regular Price
<b>Haut Medoc</b>				
1 Ch Julien	AOC	2008	HK\$ 168	HK\$ 198
<b>Listrac</b>				
2 Ch Cap Léon Veyrin	CB	2006	No Stock	No Stock
3 Ch Cap Léon Veyrin Magnum	CB	2006	No Stock	No Stock
4 Chateau Bibian	CB	2006	No Stock	No Stock

## Haut Medoc, Brands

### Domaine Fabre



Ch. Lamothe-Cissac is a delightful property, in the heart of the Haut Medoc, neighbouring Pauillac and St. Estephe, in the village of Cissac and Vertheuil.

The vineyard is owned by the Fabre family who all work together to produce a wine that is extremely pleasant, rich, deep in color, and features an elegant bouquet and a fine flavour that is full of charm and breeding.

The Vieilles Vignes Cuvee of Ch. Lamothe Cissac is produced only in the years with highly favorable weather conditions allowing extraction of the power and concentration specific to our terroir. the target is to vinify a great wine with a good ageing potential. Selection from the oldest vineyards of the estate. This wine ages in new oak barrels for 12 months. Heavy bottles with label bearing its number, supply in wooden cases.

Chateau Laride is made from younger vines within Domaine Fabre.

Wine	Classification	Vintage	Case Price	Regular Price
1 Ch. Laride 375ml	AOC	2005	No Stock	No Stock
2 Ch. Laride	AOC	2006	HK\$ 148	HK\$ 174
3 Ch. Lamothe Cissac	CB	2007	No Stock	No Stock
4 Ch. Lamothe Cissac *Vieilles Vignes* Label created by Mr. Orain Brands Designer (Paris)	CB	2004	HK\$ 238	HK\$ 280

\*Vieilles Vignes\*: Selection from the oldest vineyards of the estate. This wine ages in new oak barrels for 15 months. Heavy bottle with label bearing its number, supply in wooden cases.

**Lussac St. Emilion & Others, Brands****Chateau de Roques**

Château de Roques is located around St. Emilion, situated 90 meters high on a clayey limestone table land. Its underground is made of limestone with star-fish and quarries were dug in order to take the rock out for building. Its ageing is done in vats and barrels.



Wine	Classification	Vintage	Case Price	Regular Price
1 <b>Ch. de Roques, Pusseguin St. Emilion</b>	AOC	2008	HK\$ 148	HK\$ 174
2 <b>Ch. de Roques Oaked Age, Lussac St. Emilion</b>	AOC	2009	HK\$ 148	HK\$ 174

**St. Emilion, Brands****Union de Producteurs de Saint – Emilion**

Created in 1931, the Union de Producteurs de Saint-Emilion is today one of the most important co-operatives unions in France. By remaining faithful to the spirit of progress through co-operation, they are now equipped with the very latest in modern technology.

Their 800 hectares of vines covering the slopes, the plateau and the plains of Saint-Emilion provide a complete range of wines. They are able to offer various types of wine according to the different "terroirs" of AOC Saint-Emilion, here is their best of the best:

Wine	Classification	Vintage	Case Price	Regular Price
1 <b>Ch. Le Loup</b> <i>50%Merlot, 29% Cabernet Franc and 21% Cabernet Sauvignon</i>	Grand Cru	2008	HK\$ 198	HK\$ 233
2 <b>Galius</b> <i>60%Merlot, 30% Cabernet Franc and 10% Cabernet Sauvignon Gold Medal Concours Mondial Bruxelles 2004/Everyday Bordeaux Top 100 2008</i>	Grand Cru	2004	HK\$ 238	HK\$ 280

**Bordeaux, Brands**

3 <b>Emilio</b> <i>100% Merlot</i>	AOC	2009	HK\$ 78	HK\$ 92
4 <b>Chai de Bordes Rouge</b>	AOC	2009	No Stock	No Stock
5 <b>Chai de Bordes Red - 1.5L</b>		2009	No Stock	No Stock
6 <b>Ch. De Terrefort Quancard</b>	AOC	2009	No Stock	No Stock

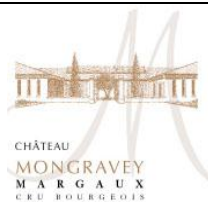
**Margaux & Haut Medoc, Brands**

**Chateau Mongravey**

Château Mongravey "amongst the most elegant Margaux wines"... It is not surprising that the "Alliance des Crus Bourgeois" has awarded this exceptional cru the title of "Cru Bourgeois" as of the 2003 vintage. Since 1980, Château Mongravey's destiny lies in the hands of Régis Bernaleau who, thought and built the remarkable cellar, both aesthetically and technically.

It's through hard work that he has been able to pass on his passion while ensuring that this exceptional cru always shines with prestige and elegance.

Mongravey is a magic wine which matches with nobility the most subtle cuisine. It is a wine which will offer you pure instants of happiness and emotion.



Wine	Classification	Vintage	Case Price	Regular Price
1 Chateau Mongravey	CB	2009	HK\$ 298	HK\$ 351

One must discover Château de Braude, a few steps away from the famous "Route des Châteaux" in order to be charmed by this delightful mansion restored with taste and refinement by Karin and Régis Bernaleau.

Located in the heart of the Haut Médoc appellation, Régis Bernaleau has managed to bring out the depth of this outstanding vineyard.



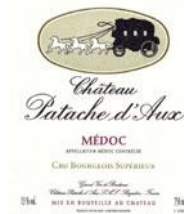
Wine	Classification	Vintage	Case Price	Regular Price
1 Chateau de Braude	CB	2010	HK\$ 198	HK\$ 233

2 Braude Fellonneau	CB	2008	HK\$ 238	HK\$ 280
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**Medoc, Brands**

**Chateau Patache d'Aux**

The first owners of the Château were the descendants of the Counts of Armagnac, the Chevaliers d'Aux. They can be traced back as early as 1632. Seized as a National property during the fourth year of the revolution, it was changed into a stage-coach post. The coaches were better known in the Medoc as « pataches. Classified as a cru bourgeois in 1932 the Château has belonged to the Lapalu family since 1964. Strong and concentrated The Patache d'Aux wines can age remarkably well and their aromatic freshness and strong structure are still evident up to 10 or 15 years later.



Wine	Classification	Vintage	Case Price	Regular Price
1 Chateau Patache d'Aux	CB	2009	HK\$ 198	HK\$ 233

## **Pauillac, Brands**

### **Terroir de Courreges by Stephane Courreges**

The 'Flagship' wine of Stephane Courreges is Terroir de Courreges, a Pauillac which comes with a piece of its land-a sample of soil, formed by deposit over time-from layers of pebbles, silt and sand-commonly known as Graves Garonnaise. Terroir de Courreges, from both 2008 and 2009 are Gold Medalists from Concor Bordeaux 2010. Representing the best efforts from Stephane Courreges, this wine gives classic Pauillac(blackcurrant, sweet spice, sandalwood and new leather) with probably the most 'silky' cab palate, pointing to fine, phenolic ripeness and structure. Rich on nose with a lot of fruit on palate covering the mineral edge, Terroir de Courreges 2008, AC Pauillac, is still easy on palate which warrants a lot of regard on



Wine	Vintage	Case Price	Regular Price
1 Terroir de Courreges	2009	HK\$ 308	HK\$ 362

## **Burgundy Nuits St. George, Brands**

### **Domaine Manuel Olivier**

Domaine Manuel Olivier was recently awarded Golden Burgundy Trophy, Best Young Winemaker. The Domaine was also awarded "Discovery of the Year 2010" by Bettane & Dessauves.

Regardless of the accolades and acclaims the Domaine has managed to get, maker Manuel Olivier's best quality is in his almost obsessional quest for balance in his wines-the balance in the culture of the vineyard and its wine grower's know-how. Manuel Olivier was born to a family of farmers and is a farmer, whose passion and creativity has planted my thought to work for him for my little market without hesitation.



Wine	Classification	Vintage	Case Price	Regular Price
1 Haut-Cotes de Nuits Rouge "Vieille Vignes"	AOC	2009	No Stock	No Stock
2 Haut-Cotes de Nuits Rouge "Cuvee Gardee"	AOC	2006	No Stock	No Stock
3 Meursault, AOC	AOC	2009	No Stock	No Stock
4 Pommard	AOC	2009	No Stock	No Stock
5 Aloxe Corton	AOC	2007	No Stock	No Stock
6 Nuits St. George	AOC	2009	No Stock	No Stock
7 Vosne Romanee Damaudes	AOC	2009	No Stock	No Stock
8 Chambolle Musigny	AOC	2009	No Stock	No Stock
9 Morey St. Denis	AOC	2008	No Stock	No Stock
10 Gevrey Chambertin	AOC	2008	HK\$ 335	HK\$ 394
11 Clos de Vougeot	Grand Cru	2009	HK\$ 1,135	HK\$ 1,335

## **Sauternes and Barsac**

### **A & L**

A & L is the leading wine merchant, specializing of Sauternes. Ch. De Dolland & Domaine de Carbonnieu represent some of the efforts towards quality and value products.

Wine	Vintage	Regular Price
1 Ch. de Rolland	2001	No Stock
2 Domaine de Carbonnieu - 375ml	2005	No Stock
3 Charmes de Vignots	2007	No Stock

**Chianti, Tuscany, Italy**  
**Azienda Agricola Casa Emma**

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In the heart of Classic Chiantishire, in the splendid scenery of the hills of San Donato in Poggio, Casa Emma can be found, at an altitude of 420m above sea level, surrounded by 34 hectares of land.



The 21 hectares cultivated with vineyards (mainly Sangiovese, about three hectares of Merlot, and small sections of black malmsey and canaiolo), and the three hectares of Olive groves and five hectares of Botanical park completely surround the historical farm house where one finds the wine making and maturation cellar. Then there is a series of areas used in the production process including our wine tasting room.

The Bucalossi family bought the company at the beginning of the 1970's from the Florentine noblewoman Emma Bizzarri, whose name remains attached to the property. Since then, we have been dedicated, with the patience and passion that agriculture demands, to the production of wine (Chianti Classico, Chianti Classico Reserve, Soloio and Vin Santo), oil, extra virgin oil, Grappa, vinegar, and a series of delicious gastronomic preparations: wine gelatine, rose syrup and cooked wine.

Our wines, exported worldwide, are enriched by the advice and mastery of the oenologist Carlo Ferrini, primarily because the passion for quality is at the base of our company's philosophy.

Wine	Classification	Vintage	Case Price	Regular Price
1 <b>Casa Emma Classico</b>	DOCG	2009	HK\$ 168	HK\$ 198
2 <b>Casa Emma Riserva</b>	DOCG	2007	No Stock	No Stock
3 <b>Soloio</b> <i>100% Merlot</i>	IGT	2007	HK\$ 420	HK\$ 494

**Piemonte-La Mora, Italy**  
**Rocche Costamagna**

The winery has been recently awarded as the 32nd best wine from Italy in 2010 for its Barolo in the 100 best wines from Italy classification (Classification released by the 3 most influential Italian Wines book: Gambero Rosso / Duemilavini / I Vini Di Veronelli)

Life is too short for bad Barolos. Let's make this conversation short: express part of the quality with scores and accolades of awards!



Wine	Vintage	Case Price	Regular Price
1 Il Volano 2008	2008	HK\$ 108	HK\$ 127
2 Il Margone 2005	2005	HK\$ 298	HK\$ 351
3 Langhe Arneis 2010	2010	HK\$ 128	HK\$ 151
4 Barbera d'Alba Superiore 2007	2007	HK\$ 198	HK\$ 233
5 Barolo Rocche Annunziata 2007	2007	HK\$ 325	HK\$ 382
6 Barolo Bricco Francesco 2006	2006	HK\$ 408	HK\$ 480
7 Barbera d'Alba "Annunziata" 2010	2010	HK\$ 140	HK\$ 165

**Alba, Italy**  
**Marchesi Alfieri**

Marchesi Alfieri is the very top wine of the appellation as described by "The Wine Advocate". The Marchesi Alfieri wine estate with its historic cellars is located amongst the heights in the Alfieri Castle in San Martin Alfieri. Estate owners Emanuela, Antonella, and Giovanna San Martino di San Germano manage the wine production in collaboration with Mario Olivero, Estate Director and Enologist.



The esteemed Barbera d'Asti is the jewel of the estate's production accounting for the majority of the 100.000 bottles of wine produced from the 25 hectares of vineyard. With strict control, all wine production including grape harvest is captive to the estate's property in San Martino Alfieri.

What defines the character of this wine is not only the accolades of prizes and awards, but more Marchesi Alfieri's esteemed Barabara d'Asti La Tota, which shows the varietal and terroir typicity and is dense, soft and round, as is very very tasty.

Wine	Vintage	Case Price	Regular Price
1 Sostegno	2010	HK\$ 138	HK\$ 162
2 La Tota	2010	HK\$ 178	HK\$ 209
3 Alfiera Barbera d'Asti Superiore	2007	No Stock	No Stock

**Marlborough, New Zealand**

**Bladen Winery**

Bladen is a family owned and operated winery/vineyard producing a premium range of quality wines. These include a stunning Sauvignon Blanc along with Single Vineyard Pinot Gris, Riesling, Gewürztraminer, Pinot Noir and Merlot/Malbec. Bladen was established in 1989 with the desire to create a range of boutique wines that reflect the individuality and personality of our vineyard. Initially we became contract grape growers, and to better understand the local wine industry, we both worked at local wineries for several years. In 1997 the first wines were produced under the Bladen



Things have changed since those early days, we now have a small group of dedicated grape growers who supply us with quality fruit we need to keep up with demands for our sought after wines.

They are passionate about the wines we are producing, with a strong focus on environmental awareness in the vineyard to produce premium grapes. Their desire to produce quality fruit is foremost in their decision making from intense pruning and shoot thinning to ensure low crop levels, careful canopy management to ensure light exposure and even fruit ripening, through to the expert winemaking methods of their winemaker Simon Waghorn and his team of Sam Smail and Paul Gordon.

Wine	Vintage	Case Price	Regular Price
1 Bladen Sauvignon Blanc	2011	HK\$ 138	HK\$ 162
2 Bladen Riesling	2009	HK\$ 138	HK\$ 162
3 Bladen Pinot Noir	2009	HK\$ 188	HK\$ 221
4 Bladen Gewurztraminer	2010	HK\$ 155	HK\$ 182
5 Bladen Pinot Gris	2011	HK\$ 155	HK\$ 182

**Toro, Spain**

**Palacio de Villachica**

A wine cellar located in the province of Zamora, just a few kilometres from Toro. Its luxury spectator is the river Duero, that lies right opposite the wine cellar. The zone is extremely cold in the winter months with high temperatures in the summer. The main variety in this vineyard is the autochthonous variety of the zone, the "Tinta de Toro" (Toro Red Wine), similar to the Tempranillo variety but adapted to the climate and lands of Toro. A selection of the best grapes harvested by hand is made to avoid damaging the bunches. During the fermentation, there is a constant temperature control, the ripening is a long process and the pressing is not aggressive. Later the wine is transferred to French oak barrels to extract the maximum potential from the wine.

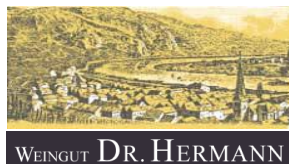
Wine	Classification	Vintage	Case Price	Regular Price
1 3T	DO	2008	No Stock	No Stock
2 5T	DO	2003	No Stock	No Stock



## Mosel, Germany

### Weingut Dr. Hermanns, Vineyards Erdener Pralat, Erdener Treppchen, The Urziger Würzgarten

The Riesling-Estate »Dr. Hermann« with more than 7 hectares of vineyards is managed by Rudi Hermann and his son Christian. Winegrowing has a tradition in the Hermann family of several hundred years. The present estate was created in 1967 when the renowned estate Joh. Jos. Christoffel Erben in Ürzig was divided.



In the following years the vineyards was steadily extended and with the construction of a large modern cellar premises production was moved from Ürzig to Erden.

The Hermanns concentrate on the production of Riesling wines on the steep rock slopes of the famous vineyards of the »Erdener Pralat«, »Erdener Treppchen« and the »Urziger Würzgarten«. In all their vineyards they grow exclusively ungrafted Riesling stock which deliver the finest Riesling wines. Dr. Hermann's strength, the fruity Spätlese and Auslese wines and the noble sweet wines consistently convince again in vintage 2009. They show an impressive concentrated, exotic primary fruit and they are despite of their opulent nature always still elegant. This especially is the case for an amazing serial of four fine Spätlese wines. Two concentrated Trockenbeerenauslese are standing at the top of the range.

Wine	Vintage	Case Price	Regular Price
1 Riesling Trocken	2010	HK\$ 110	HK\$ 129
2 Dr. H Riesling	2011	HK\$ 110	HK\$ 129
3 Erdener Treppchen Riesling Kabinett	2010	HK\$ 155	HK\$ 182
4 Urziger Würzgarten Riesling Spatlese Trocken	2011	HK\$ 180	HK\$ 212
5 Erdener Treppchen Riesling Spatlese Herzlay	2010	HK\$ 220	HK\$ 259
6 Urziger Würzgarten Riesling Auslese	2010	HK\$ 355	HK\$ 418
7 Erdener Pralat Riesling Auslese	2010	HK\$ 388	HK\$ 456
8 Erdener Treppchen Riesling Beerenauslese - 375ml	2010	No Stock	No Stock
9 Erdener Herrenberg Riesling Eiswein - 375ml	2007	HK\$ 540	HK\$ 635

**Kremstal and Neusiedlersee, Austria**  
**Sepp-Moser**

The Moser family is one of Austria's grand, traditional viticultural dynasties. Since 1848, the knowledge of wine has been passed on from generation to generation.



Without a doubt, the most famous descendant of this family is the renowned viticulture pioneer Dr. Lenz Moser, who in the 1950s developed the high training system of the vine - the so-called "Lenz Moser system". Through this, he made the work in the vineyards easier, not only in Austria, but also in many other wine-growing countries.

Wine	Vintage	Case Price	Regular Price
1 Gruner Veltliner von den Terrassen	2010	HK\$ 125	HK\$ 148
2 Gruner Veltliner Gebling	2010	HK\$ 168	HK\$ 198
3 Zweigelt Minimal	2008	No Stock	No Stock
4 Zweigelt Grosse Reserve	2007	HK\$ 275	HK\$ 325
5 Gruner Veltliner Breiter Rain	2009	HK\$ 208	HK\$ 245
6 Gruner Veltliner Schnabel	2009	HK\$ 208	HK\$ 245
7 Gruner Veltliner Schnabel Minimal	2008	HK\$ 315	HK\$ 370
8 Pinot Blanc Beerenauslese - 375ml	2009	HK\$ 215	HK\$ 255

**Terms and Conditions**

All prices listed are in Hong Kong Dollars.

Unless otherwise specified, all wines are of 750ml.

We accept payment made by Cash or Cheque. Wines remain 'Concord Wines' entire property until full payment has been made.

Delivery is not available to Hong Kong Outlying Island and Prohibited Areas. For order below HK\$1,200, HK\$200 delivery fee will be charged. Delivery time is on Monday to Saturday 9:00 – 18:00. No delivery Sunday and Public Holiday.

In case of a bottle of wine is considered to be faulty, it should be returned within 3 days for examination. No complaints would be entertained unless this condition is observed. Customers are requested to examine the goods at the time of delivery and advise us as soon as possible of any deficiencies and/or breakages.

All prices, vintages, terms and conditions are subject to change without prior notice.

In case of any disputes, the decision of Concord Wines shall be final.

